PT 16-06 - Medium Cutaway with Additional Seating and ADA Equipment

Option Item		A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R			
Bidder	Price Quote Standard Passenger Configuration	Wheelchair Lift	1000lb Wheelchair Lift	Wheelchair Restraint	Backup Camera	Safety Bumper (Rear)	Child Alert System	LED Destination Sign	Floor Covering Altro Upgrade	Raised Flat Floor	Optional Passenger Seats	Double Fold Away Seat	Child Restraint System (Per Seat)	Seat Belt Extensions (Each)	Mor/Ryde Suspension	Fabric Upholstery (Per Seat)	Safety Exit Ventilator	Hybrid Drive System	CNG Fuel System	Reduction Single Seat	Reduction Double Seat	Reduction Service Manual
Item 1																						
16-Passenger Configuration																						
Central States Bus Sales, Inc. (Starcraft)	$46,705	$2,770	$4,170	$405	$435	$490	$100	$5,000	$470	$625	$1,250	F $570/G $1200	$100	$50	$950	$50	$335	$19,000	$30,500	$170	$295	$100
Summit Bus (Diamond Coach)	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid	no bid
Summit Bus (Coach and Equipment)	$48,050	$2,610	$2,995	$500	$375	$450	$290	$5,125	$700	$400	$2,275	F $700/G $1000	$55	$35	$875	$35	$275	$17,400	no bid	$350	$250	$0
Summit Bus (El Dorado National)	$47,490	$3,835	$4,335	$450	$330	$450	$100	$5,000	$635	$500	$4,600	F $510/G $1250	$90	$45	$865	$40	$275	$17,400	no bid	$350	$360	$20
Master's Transportation of Arkansas Inc. (Goshen)	$50,355	$4,536	$373	$991	$475	$779	$112	F $2417/S $1759	$824	$0	$667	$1,078	$90	$26	$1,032	D $84/ P $70	$454	$20,160	$21,180	$152	$272	$0
Item 2																						
20-Passenger Configuration																						
Central States Bus Sales, Inc. (Starcraft)	$49,098	$2,770	$4,170	$405	$435	$490	$100	$5,000	$470	$625	$1,250	F $570/G $1200	$100	$50	$950	$50	$335	$19,000	$30,500	$170	$295	$100
Summit Bus (Diamond Coach)	$52,692	$4,075	$4,500	$460	$330	$575	$185	$5,850	$525	$0	$3,140	$615	$62	$32	$950	$40	$200	$17,400	no bid	$0	$325	$0
Summit Bus (Coach and Equipment)	$50,365	$2,610	$2,995	$500	$375	$450	$290	$5,125	$700	$400	$2,735	F $700/G $1000	$55	$35	$875	$35	$275	$17,400	$25,500	$350	$250	$0
Summit Bus (El Dorado National)	$50,566	$3,835	$4,335	$450	$330	$450	$100	$5,000	$635	$550	$5,750	F $510/G $1250	$90	$45	$950	$40	$275	$17,400	$25,500	$350	$360	$20
Master's Transportation of Arkansas Inc. (Goshen)	$51,333	$4,536	$373	$991	$475	$779	$112	F $2417/S $1759	$824	$0	$667	$1,078	$90	$26	$1,032	D $84/ P $70	$454	$20,160	$21,180	$152	$272	$0
Item 3																						
24 Passenger Configuration																						
Central States Bus Sales, Inc. (Starcraft)	$51,043	$2,770	$4,170	$405	$435	$490	$100	$5,000	$470	$625	$1,250	F $570/G $1200	$100	$50	$950	$50	$335	$19,000	$30,500	$170	$295	$100
Summit Bus (Diamond Coach)	$55,371	$4,075	$4,500	$460	$330	$575	$185	$5,850	$525	$400	$3,800	$615	$62	$32	$950	$40	$200	$17,400	no bid	$0	$325	$0
Summit Bus (Coach and Equipment)	$52,128	$2,610	$2,995	$500	$375	$450	$290	$5,125	$800	$550	$3,664	F $700/G $1000	$55	$35	$875	$35	$275	$17,400	$25,500	$350	$250	$0
Summit Bus (El Dorado National)	$52,898	$3,835	$4,335	$450	$330	$450	$100	$5,000	$635	$600	$6,900	F $510/G $1250	$90	$45	$950	$40	$275	$17,400	$25,500	$350	$360	$20
Master's Transportation of Arkansas Inc. (Goshen)	$52,705	$4,536	$373	$991	$475	$779	$112	F $2417/S $1759	$824	$0	$667	$1,078	$90	$26	$1,032	D $84/ P $70	$454	$20,160	$21,180	$152	$272	$0

Note: On option G, F is for the front LED sign and S is for the side LED Sign
Note: On option K, F is for the standard Freedman Seat, G is for the GO-ES Seat
Note: On option O, D is for Driver's seat, P is for Passenger's seat

Analysis based on ADA Build Unit Cost with 2 wheelchair positions.

									Price Comparison		
										Bus with ADA Equipment	Difference
Item 1 8 Passenger with WC lift +2WC positions Configuration with most requested options.											
Central States Bus Sales, Inc. (Starcraft)	$46,705	$2,770	$810	$435	$100				($1,180)	$49,640	$0
Summit Bus (Diamond Coach)	no bid	no bid	no bid	no bid	no bid				no bid	no bid	no bid
Summit Bus (Coach and Equipment)	$48,050	$2,610	$1,000	$375	$290				($1,000)	$51,325	$1,685
Summit Bus (El Dorado National)	$47,490	$3,835	$900	$330	$100				($1,440)	$51,215	$1,575
Master's Transportation of Arkansas Inc. (Goshen)	$50,355	$4,536	$1,982	$475	$112				($1,088)	$56,372	$6,732

Central States Bus Sales, Inc. is Lowest Responsive/Responsible Bidder on Item 1

Item 2 12 Passenger with WC lift +2WC positions Configuration with most requested options.											
Central States Bus Sales, Inc. (Starcraft)	$49,098	$2,770	$810	$435	$100		$335		($1,180)	$52,368	$0
Summit Bus (Diamond Coach)	$52,692	$4,075	$920	$330	$185		$200		($1,300)	$57,102	$4,734
Summit Bus (Coach and Equipment)	$50,365	$2,610	$1,000	$375	$290		$275		($1,000)	$53,915	$1,547
Summit Bus (El Dorado National)	$50,566	$3,835	$900	$330	$100		$275		($1,440)	$54,566	$2,198
Master's Transportation of Arkansas Inc. (Goshen)	$51,333	$4,536	$1,982	$475	$112		$454		($1,088)	$57,804	$5,436

Central States Bus Sales, Inc. is Lowest Responsive/Responsible Bidder on Item 2

Item 3 16 Passenger with EC lift +2WC positions Configuration with most requested options.											
Central States Bus Sales, Inc. (Starcraft)	$51,043	$2,770	$810	$435	$100		$335		($1,180)	$54,313	$0
Summit Bus (Diamond Coach)	$55,371	$4,075	$920	$330	$185		$200		($1,300)	$59,781	$5,468
Summit Bus (Coach and Equipment)	$52,128	$2,610	$1,000	$375	$290		$275		($1,000)	$55,678	$1,365
Summit Bus (El Dorado National)	$52,898	$3,835	$900	$330	$100		$275		($1,440)	$56,898	$2,585
Master's Transportation of Arkansas Inc. (Goshen)	$52,705	$4,536	$1,982	$475	$112		$454		($1,088)	$59,176	$4,863

Central States Bus Sales, Inc. is Lowest Responsive/Responsible Bidder on Item 3

TENTATIVE AWARD BY: PURCHASING COMMITTEE DATE: 12/21/15

AWARDED TO: CENTRAL STATES BUS SALES, INC. (1/8/16)

Renewed for the period of July 1, 2016 thru June 30, 2017
Renewed for the period of July 1, 2017 thru June 30, 2018